



**Jane Gunn, FCI Arb, FRSA, FPSA, CEDR accredited, CMC registered and IMI Certified International Mediator**

## **Overview**

Listed as a Global Leader in Who's Who Mediation and featured in Legal 500 Hall of Fame, Jane Gunn is a former city solicitor, now a full-time mediator with over 25 years' experience of mediating commercial cases. She has mediated hundreds of disputes and is frequently chosen for her extensive mediation experience as well as her ability to handle complex and emotive cases,

Jane was accredited as a commercial mediator in 1996 (CEDR). She is a Mediator Fellow of the Chartered Institute of Arbitrators, a CMC registered mediator and an IMI (The International Mediation Institute) Certified International Mediator.

## **Mediation Experience**

Jane has mediated a wide variety of disputes including:

- Commercial Disputes
- Business and Partnership
- Professional Negligence
- Boardroom Disputes
- Joint Ventures
- Family Business and Trusts
- Employment and Workplace
- Medical Negligence
- Personal Injury
- Property and Construction

## **Recent Testimonials**

We have worked with Jane to resolve conflicts that looked to most stakeholders and observers as irreconcilable. What amazes me is the calm and composed way she deals with conflict. Intractable positions and refusal to engage are business as usual for her. Jane is an incredibly safe pair of hands who will always deliver the results.

**Simon Coops**, Managing Director, Acuity Coaching Ltd.

A safe pair of hands and firm in her approach, Jane gets to the heart of a dispute. From that position she is adept at promoting solutions to and resolution of issues that may not be apparent at first. Easy to talk to and an excellent listener Jane's is the first name that comes up in discussions about effective and sympathetic mediators. She is in the Premier League.

**Anthony Abrahams**, Director General, Chartered Institute of Arbitrators

Jane has helped with a number of very tricky situations where mediation was vital in order to avoid sustained conflict. Her advice and guidance was excellent and she delivered her support in a professional yet compassionate way that helped defuse tension in both sides. Without her help I am certain that the disputes could have easily escalated. With her mediation a solution was found each time that satisfied all parties and which ensured that the problems were resolved much more quickly than might have otherwise been possible.

**Graham Jones**, Chief Executive. Professional Speaking Association

I am a dispute settlement solicitor of 33 years call and a part time mediator for the last 15 years. For the last 10 years or so I have known Jane as a bright thought leader for mediation, an author on that subject and a leading mediator. She is an immensely likeable, independent and caring person. She is easy to work with and expresses herself very carefully. My clients really liked her. In 2015 she acted as mediator in a case of mine; she is a first rate mediator. Through reason and polite and firm challenges she creates a calm environment of goodwill with reason, a smile and good humour. It helps everyone reflect on positive outcomes.

**Christopher Cox**, Partner, Borne, Martell Coulston, Solicitors LLP

## **Mediation Style**

Jane believes that mediation provides a unique opportunity for parties to step away from formal and adversarial modes of communication. Involving both lawyers and their clients in planning the mediation is of critical importance to her in creating the right environment to enable them to communicate and negotiate as effectively as possible.

She has been described as having the ability to communicate with individuals regardless of the scale and dynamics of the group and as having a very personal and professional manner. Clients have described her as having a 'natural sensitivity and perception to the commercial and emotional needs of others' and as being 'very relaxed at handling and managing people. This makes it easy for her to overcome the barriers to communication at all levels and to facilitate problem-solving'.

Comments from other clients commend her as follows – 'Her knowledge and understanding of individual styles is highly developed and adds greatly to her effectiveness' and ' She shows patience and consideration whilst pulling few punches in sessions'.

## **Training and Speaking**

For 5 years Jane was Lead Faculty (together with David Richbell) of the CI Arb 5-day Mediator Training Programme and continues to deliver Advanced Mediator

Training modules. She is a regular speaker at mediation conferences and events and has presented at the CI Arb Symposium on a number of occasions.

Jane has been invited to speak at the United Nations, the White House, the European Commission and the International Energy Agency and has fulfilled a number of other international speaking engagements. She has also addressed the U.S. Department of Commerce and Federal Trade Commission on the role of Alternative Dispute Resolution in the border-less on-line market place.

## Consultancy and Memberships

Jane is past Chair of the Board of Management of the Chartered Institute of Arbitrators (CI Arb) and CI Arb President for 2022. She is a past director and board member of the Civil Mediation Council of England and Wales (CMC). She is a fellow of the Professional Speaking Association of the UK and Ireland (PSA UKI). She is also a member of the Advisory Committee to QUADRA in Italy.

## Author

Jane is also the author of 2 popular books on conflict management *“How to Beat Bedlam in the Boardroom and Boredom in the Bedroom”* and *“The Authority Guide To Conflict Resolution”*

As Google’s Senior Litigation Counsel, Dr Harjiner S Obhi, has said:

“Jane Gunn has written an eye-opening, enlightening and empowering book for busy professionals. Act on her advice and it may improve your life forever.”

## Career Details

1983 – 1988 **Solicitor with Taylor Garrett** (now Taylor Wessing) central London

1988 – 1998 Raising children

**Member of RSA Tomorrow’s Company Inquiry**, conducting a major review of the way in which British businesses operate and behave and how this influences competitive position

1998 – 2000 **Consultant to CEDR**, London based Centre for Effective Dispute Resolution **Leading and promoting the Millennium Accord**, an international project designed to reduce the impact of millennium problems and disputes for organisations

2004 – 2014 **Partner MATA (Mediation and Training Alternatives)** Providing Mediation Training and Education internationally

1996 to date **Independent Mediator**, promoting the concept of Dispute Resolution and Conflict Management through Mediation, Design and Implementation of Conflict Management Systems and Training